Improved Patient Home Care and Compliance

Like many other professional oral care products, the CloSYS Oral Health System may be dispensed directly from your office. By dispensing the products directly to your patients, you provide them with a convenient way to access this valuable system and improve compliance by insuring that they actually purchase the products for use in their home care regimen.

The Benefits for Your Practice

- **Patient compliance** – CloSYS products are alcohol free, don’t stain, don’t promote tarter build up, and don’t affect or alter taste, so patients are more likely to use them as directed

- **Improved image and positioning for the practice** – supports the image of the practice as up to date on all the best and latest products and as having solutions to all of a patient’s needs and problems

- **More successful treatment outcomes**

- **Faster procedures** – Less bleeding can make treatment more efficient and more comfortable for patients

- **Potential revenue source for the practice** – The CloSYS Oral Health System can be sold in the practice

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<th>Patient Selection</th>
<th>Description</th>
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| Periodontal Patients | • Patients with bleeding, inflammation and/or pocketing  
  • Periodontal maintenance patients  
  • Patients receiving scaling and root planing  
  • As a pre and post rinse for patients receiving other periodontal procedures including surgery  
  • Periodontal patients with medical conditions which are associated in some way with periodontal disease  
  • Patients with diabetes  
  • Patients with cardiovascular disease  
  • Pregnant women |
| Patients with Oral Malodor | Use of CloSYS eliminates the volatile sulfur compounds (VSC’s) that cause bad breath |
| Other Patients to Consider | • Patients receiving crown and bridge restorations including temporaries  
  • Orthodontic patients  
  • Patients receiving cosmetic treatments including whitening  
  • Partial or full denture patients  
  • Patients with ulcers, canker sores, or other mouth sores  
  • Patients with dry mouth – diabetic patients, patients on medications or chemotherapy  
  • Smokers  
  • Elderly patients  
  • Any “non-compliant flosser”  
  • Alcohol sensitive patients |
Recommendations for Dispensing CloSYS Home Care Products in Your Practice

- After the examination or procedure, provide the patient with the CloSYS Patient Brochure chairside
- Assist the patient in identifying qualifying factors that make him or her a candidate for improved Home Care with the CloSYS Oral Health System
- Notify the patient of the benefits of the CloSYS Oral Health System for his or her specific needs and expected outcomes of using CloSYS
- Offer to bring the product to the patient and add it to the invoice for the examination or procedure
- Mark in the patient’s chart that the CloSYS Oral Health System was dispensed and when improved results are identified during later examinations inform the patient of the improvements and encourage continued use of CloSYS

Additional Recommendations for a Successful CloSYS Home Care Program

- Display the CloSYS Oral Health System in your office so that patients can see that the products are readily available directly from your practice
- Educate your staff about the benefits of the CloSYS Oral Health System and encourage them to dispense the products to patients
- Contact Rowpar Pharmaceuticals, Inc. or your Rowpar representative to get more information about services available for dispensing CloSYS products in your practice
- Some dental insurance plans may cover the cost of CloSYS products if you submit CDT code D09630 – “other drugs and/or medicaments, by report”

Note
For patient convenience in getting refills and because some dental offices prefer to recommend rather than dispense the products, CloSYS products are also available at retail outlets and tools are available for offices that prefer to recommend only.

Contact Rowpar at 800-979-5222 for details.